



## Alan Stoddard

### **Executive Vice President and General Manager of Sales and Business Services**

Alan Stoddard is an accomplished global technology executive, serving as the Executive Vice President and General Manager of Sales and Business Services at the Center for Internet Security® (CIS®). He is a proven leader with a strong track record of success in developing successful business strategies, driving revenue growth, and building high-performing teams across multiple industries. Stoddard is passionate about empowering organizations to institutionalize cybersecurity best practices through the adoption of CIS's world-renowned toolsets, including the CIS Controls® and CIS Benchmarks®.

In his current role, Stoddard is responsible for leading CIS's Sales, Marketing, Member Success, and Product Management organizations, fostering strong relationships with customers and partners, and expanding the reach of CIS's vital cybersecurity services and products. He is a key driver in ensuring that CIS's offerings meet the evolving needs of the global cybersecurity landscape.

Before joining CIS, Stoddard was the CEO at Intellicene, a leading Security Intelligence platform provider that helps to secure some of the world's largest organizations and most populous locales. Prior to that, he held senior-level positions at various technology companies, including Honeywell Security Products Americas, AMX Corporation, and Nortel Networks, where he demonstrated his ability to lead and scale organizations. He has extensive experience in areas such as business strategy, product management, finance, sales operations, and market development. His expertise in building talented, aligned, and dedicated teams focused on developing innovative solutions to customers' most mission-critical challenges aligns well with CIS's mission of making the connected world a safer place.

Stoddard holds an MBA in Finance and Operations from The Fuqua School of Business at Duke University and a Bachelor of Science degree in Astronautical Engineering from MIT.